

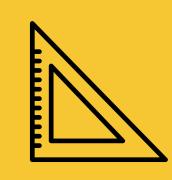
# **IATA Core Activities**

## Advocacy



IATA facilitates the growth of civil aviation and cuts airline costs by creating a better regulatory and business environment for our member airlines.

## **Standards Setting and Adoption**



IATA enable airlines, the wider value chain and consumers to connect safely, securely, sustainably and efficiently, to all parts of the network, through global standards.

### **Services and Products**



We add value for our members and enhance air transport, by providing services where we have a clear mandate and a distinctive capability.





## **Our Vision**

Working together to shape the future growth of a safe, secure and sustainable air transport industry that connects and enriches our world.

## **Our Mission**

IATA's mission is to represent, lead, and serve the airline industry.

## **About IATA**

The International Air Transport Association (IATA) is the trade association for the world's airlines, representing some 320 airlines or 81% of total air traffic. We support many areas of aviation activity and help formulate industry policy on critical aviation issues.

The post-COVID-19 re-connect will be on a clear path towards net zero. That will ensure the freedom of future generations to sustainably explore, learn, trade, build markets, appreciate cultures and connect with people the world over. With the collective efforts of the entire value chain and supportive government policies, aviation will achieve net zero emissions by 2050," said Willie Walsh, IATA's Director General.

# IATA Membership Benefits

## Member's exclusive privileges

Only IATA members can be part of IATA Councils, Committees and Working Groups. The IATA Advisory Councils act as advisors to the Board of Governors and Director General. They identify future trends that could have a significant impact on our industry and recommend necessary work programs related to identified risks and opportunities.

#### Safety, Flight and Ground operations

- Development of IOSA standards
- Fuel quality standards, refueling procedures
- Pilot training and licensing, fatigue risk management

#### **Digital Transformation**

- Biometrics end-to-end passenger journey
- Turbulence Aware real-time information
- New interlining framework

#### Sustainability and Environment

- Development of sustainable aviation fuels
- Fuel consumption and CO2 emissions
- Cabin waste management

#### IATA Councils, Committees or Working Group

- Participation is voluntarily
- Airline representatives have direct access to innovative developments

#### Membership Requirements and Cost

- Valid Air Operator Certificate
- Pass and retain IOSA registration
- \* \$11,250 membership base fee and a variable fee depending on international RTKMs

# **Free of Charge for Members**

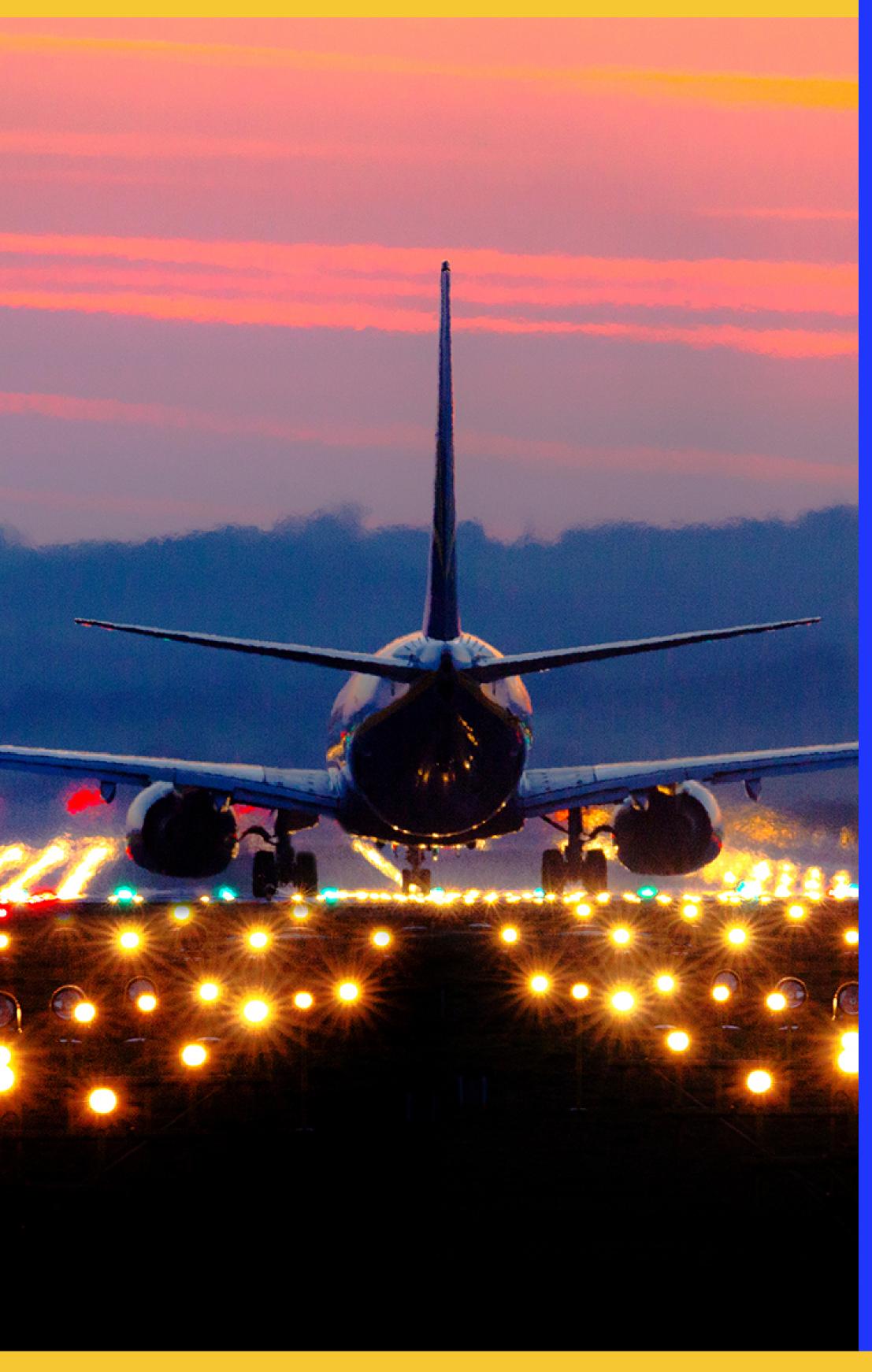
Airline codes (two letters, accounting, prefix)
MITA - standard interline agreement.

IATA Clearing House - in multiple currencies.

CODE \* \$6K - \$18K

MITA \* \$23K - \$40K ICH\* \$1K-\$20K

\* all amounts are in US\$ dollars.



## **Discounts for Members**

20% on the IATA Operational Safety Audit (IOSA)
20% to 50% on Publications (DGR, AHM, etc.)
50% on Ticket Tax Box Service (taxes, fees and charges for tickets).
30% on Billing and Settlement Plan (BSP) joining and processing fees.
30% on Cargo Account Settlement System (CASS)
30% for IATA Pay - credit card interchange fees
10% on IATA Training (classroom, distance learning, virtual or in-company)
50% on SIS flat fee (paperless electronic invoicing)
20% on Treasury Dashboard User
30% on IATA events (WCS, IGHC, AGM)

## Efficiencies and cost savings

The IATA Operational Safety Audit (IOSA) has become a global standard that enables and maximizes the joint use of audit reports, saving the industry over 6,400 redundant audits. The all accident rate 2022 for airlines on the IOSA registry was more than four times better than that of non-IOSA airlines (0.70 per million sectors flown vs 2.82).

After labor, fuel represents the largest cost component in airline operations. IATA has been closely supporting the airline industry to identify and implement operational solutions and savings to reduce CO2 emissions and increase fuel efficiency. Since its initial launch, the program helped the industry to identify more than 15 million tonnes of CO2 annual emissions reduction equivalent to USD 3.8 billion annually.

Various forms of charges like airport and air navigation system providers, fuel fees and taxes impact the success and growth of the aviation industry. IATA represents the interests of its members and works with the airline industry to reduce or avoid costs.

Credit card interchange fees are averaging around USD 8 billion per year (Source: Phocuswright). Through IATA Pay the funds are debited instantly from the customer's account and settlement to the airline is made in 24 hours.

Across the entire airline industry, interline revenue is estimated at over USD 52 billion annually. Over 8% of passenger segments flown by IATA member airlines are sold by other airlines. The new framework for interlining removes the complexity of fares and tickets and allows all stakeholders to interact and access real-time